

PIM/PSM Suite Perpetual License pricing for State of South Carolina		USD	
For on-premise, perpetual license of the PIM&PSM Suite software			
Infrastructure			
Product Code	Description	MSRP Price	SSC purchase price
PIM/PSM Enterprise Infrastructure			
PIM-SW-E	PIM Enterprise Infrastructure (Software) Includes Vault Server license, 1 CPM license, unlimited password license and Password Vault web-access. Ready for EPV, AIM, OPM and PSM	\$ 32,000	\$ 23,040
HA/DR Options			
PIM-SW-DR-E	Enterprise Disaster Recovery module (Software) Includes full passive support for all services and components of the Production installation	\$ 12,000	\$ 8,640
PIM-SW-HA-E	Enterprise High Availability module (Software) Includes full stand-by support for all services and components of the Production installation	\$ 12,000	\$ 8,640
Additional Central Policy Manager (CPM) Licenses			
PIM-CPM	Additional Policy Manager (CPM) module	\$ 14,000	\$ 10,080
PIM-CPM-SITE	Central Policy Manager (CPM) Vault site license	\$ 150,000	\$ 108,000
Enterprise Password Vault® (EPV) User Licenses			
Product Code	Description	Price	Price
EPV-U25-E	25 EPV user licenses	\$ 10,000	\$ 7,200
EPV-U50-E	50 EPV user licenses	\$ 18,000	\$ 12,960
EPV-U100-E	100 EPV user licenses	\$ 32,000	\$ 23,040
EPV-U250-E	250 EPV user licenses	\$ 63,000	\$ 45,360
EPV-U500-E	500 EPV user licenses	\$ 109,000	\$ 78,480
EPV-U1000-E	1,000 EPV user licenses	\$ 186,000	\$ 133,920
EPV-SITE	Enterprise Password Vault End-User Site License	contact us	contact us
Application Identity Manager™ (AIM) Provider Licenses			
Product Code	Description	Price	Price
AIM for Win/Unix Credential Provider Licenses – Price per Provider			
APP-P1	Up to 99 Provider licenses	\$ 1,000	\$ 720
APP-P2	100 to 499 Provider licenses	\$ 800	\$ 576
APP-P3	500 to 999 Provider licenses	\$ 600	\$ 432
APP-P4	1,000 to 4,999 Provider licenses	\$ 500	\$ 360
APP-P5	Over 5,000 Provider licenses	\$ 400	\$ 288
AIM-SITE	AIM Basic Credential Provider Site License	contact us	contact us
AIM for iSeries Credential Provider Licenses – Price per Provider			
APP-IP1	iSeries Credential Provider license for P05 - per Server	\$ 12,000	\$ 8,640
APP-IP2	iSeries Credential Provider license for P10 - Per Server	\$ 22,000	\$ 15,840
APP-IP3	iSeries Credential Provider license for P20 - Per Server	\$ 35,000	\$ 25,200
APP-IP4	iSeries Credential Provider license for P30, P40 - Per Server	\$ 45,000	\$ 32,400
APP-IP5	iSeries Credential Provider license for P50, P60 - Per Server	\$ 60,000	\$ 43,200
AIM-IS-SITE	AIM iSeries Credential Provider Site License	contact us	contact us
Application Server Credential Provider (ASCP) Licenses – Price per ASCP			
APP-ASCP-P1	Up to 10 Application Server Credential Provider licenses	\$ 2,000	\$ 1,440
APP-ASCP-P2	11 to 25 Application Server Credential Provider licenses	\$ 1,750	\$ 1,260
APP-ASCP-P3	26 to 49 Application Server Credential Provider licenses	\$ 1,500	\$ 1,080
APP-ASCP-P4	50 to 99 Application Server Credential Provider licenses	\$ 1,250	\$ 900
APP-ASCP-P5	Over 100 Application Server Credential Provider licenses	\$ 1,000	\$ 720
ASCP-SITE	AIM ASCP Credential Provider Site License	contact us	contact us
On-demand Privileges Manager™ (OPM) Provider Licenses			
Product Code	Description	Price	Price
OPM for Unix/Linux – Per Provider			
OPM-UN-U1	Up to 99 Unix/Linux Provider licenses	\$ 600	\$ 432
OPM-UN-U2	100 to 499 Unix/Linux Provider licenses	\$ 500	\$ 360
OPM-UN-U3	500 to 999 Unix/Linux Provider licenses	\$ 400	\$ 288
OPM-UN-U4	1,000 to 4,999 Unix/Linux Provider licenses	\$ 300	\$ 216
OPM-UN-U5	Over 5,000 Unix/Linux Provider licenses	\$ 150	\$ 108
OPM-UN-SITE	OPM for Unix/Linux Provider Site License	contact us	contact us

	OPM for Windows Desktops (Avecto) – Per Desktop		
OPM-WS-D1	Up to 999 Windows Desktop licenses	\$ 40	\$ 29
OPM-WS-D2	1,000 to 4,999 Windows Desktop licenses	\$ 36	\$ 26
OPM-WS-D3	5,000 to 19,999 Windows Desktop licenses	\$ 32	\$ 23
OPM-WS-D4	Over 20,000 Windows Desktop licenses	\$ 28	\$ 20
OPM-WS-D-SITE	OPM for Windows Desktops Site License	contact us	contact us
	OPM for Windows Servers (Avecto) – Per Server		
OPM-WS-S1	Up to 99 Windows Server licenses	\$ 720	\$ 518
OPM-WS-S2	100 to 499 Windows Server licenses	\$ 660	\$ 475
OPM-WS-S3	500 to 999 Windows Server licenses	\$ 600	\$ 432
OPM-WS-S4	1,000 to 4,999 Windows Server licenses	\$ 540	\$ 389
OPM-WS-S5	Over 5,000 Windows Server licenses	\$ 480	\$ 346
OPM-WS-S-SITE	OPM for Windows Servers Site License	contact us	contact us
Privileged Session Manager (PSM) Licenses			
Product Code	Description	Price	Price
	PSM for Servers - per-target Server Licenses		
PSM-SR-S1	Up to 99 Target Server licenses	\$ 140	\$ 101
PSM-SR-S2	100 to 999 Target Server licenses	\$ 120	\$ 86
PSM-SR-S3	1,000 to 9,999 Target Server licenses	\$ 100	\$ 72
PSM-SR-S4	Over 10,000 Target Server licenses	\$ 80	\$ 58
	PSM for Databases - per-target Database Server Licenses		
PSM-DB-S1	Up to 10 Target Database Server licenses	\$ 1,000	\$ 720
PSM-DB-S2	11 to 99 Target Database Server licenses	\$ 800	\$ 576
PSM-DB-S3	100 to 999 Target Database Server licenses	\$ 600	\$ 432
PSM-DB-S4	Over 1,000 Target Database Server licenses	\$ 400	\$ 288
	PSM for Virtualization - per-target Hypervisor Licenses		
PSM-VM-S1	Up to 10 Target Hypervisor licenses	\$ 1,000	\$ 720
PSM-VM-S2	11 to 99 Target Hypervisor licenses	\$ 800	\$ 576
PSM-VM-S3	100 to 999 Target Hypervisor licenses	\$ 600	\$ 432
PSM-VM-S4	Over 1,000 Target Hypervisor licenses	\$ 400	\$ 288
	PSM Concurrent User Licenses (Servers, DB and VM)		
PSM-CN-5	5 PSM concurrent session licenses - per PSM Server	\$ 12,000	\$ 8,640
PSM-CN-10	10 PSM concurrent session licenses - per PSM Server	\$ 22,000	\$ 15,840
PSM-CN-25	25 PSM concurrent session licenses - per PSM Server	\$ 40,000	\$ 28,800
PSM-CN-50	50 PSM concurrent session licenses - per PSM Server	\$ 70,000	\$ 50,400
PSM-CN-100	100 PSM concurrent session licenses - per PSM Server	\$ 120,000	\$ 86,400
PSM-SITE	PSM Site License	contact us	contact us
PIM/PSM Server Package			
Product Code	Description	Price	Price
	PIM/PSM Server Infrastructure		
	Server Package supports up to 50 Users and 1,000 Password Licenses		
	PIM Server Infrastructure (Software)		
	Includes Vault Server license, 1 CPM license, 10 user licenses, 200 password licenses and Password Vault web-access		
PIM-SW-S	Ready for AIM, OPM and PSM	\$ 12,000	\$ 8,640
	HA/DR Options		
	Server Disaster Recovery module (Software)		
	Includes full passive support for all services and components of the Production installation	\$ 6,000	\$ 4,320
PIM-SW-DR-S			
	Server High Availability module (Software)		
	Includes full passive support for all services and components of the Production installation	\$ 6,000	\$ 4,320
PIM-SW-HA-S			
	Enterprise Password Vault® (EPV) User and Password Licenses		
EPV-U5-S	Additional 5 user licenses	\$ 2,000	\$ 1,440
EPV-P100-S	Additional 100 password licenses	\$ 4,000	\$ 2,880
	Basic Package License Upgrade		
PIM-S-UPG	Upgrade from Server Package to Enterprise Package	\$ 25,000	\$ 18,000
PIM-S-UPG2	Customized Infrastructure Upgrade	contact us	contact us
PIM/PSM Suite Enhancements and SDK			
Product Code	Description	Price	Price
	SDK and Integration Licenses		
SDK-PACLI	Cyber-Ark command-line (PACLI)	\$ 3,000	\$ 2,160
PIM-SDK	Cyber-Ark PIM SDK (PACLI, NAPI, web-services)	\$ 10,000	\$ 7,200

PIM-ISVAIM	ISV Credential Management integration with AIM - Price per server/appliance/engine	\$ 500	\$ 360
PIM-CLK-JAVA	PSM Connections not from Internet Explorer browsers (e.g. Firefox, Chrome), or EPV Click-to-Connect from non-Windows clients	\$ 1,000	\$ 720
	Testing Environment License – Per Vault Instance		
PIM-TEST-S	Includes matching Test Licenses for any Production licenses purchased as following: Vault, CPM, PVWA, PSM and up to 10 user licenses for EPV and 10 concurrent session licenses for PSM	\$ 10,000	\$ 7,200
PIM-TEST-E1	Includes matching Test Licenses for any Production licenses purchased as following: Vault, CPM, PVWA, PSM, and up to 50 user licenses for EPV, 10 concurrent session licenses for PSM, 20 Provider Licenses for AIM and OPM	\$ 20,000	\$ 14,400
PIM-TEST-E2	Includes matching Test Licenses for all Production licenses purchased	\$ 35,000	\$ 25,200
Maintenance			
Product Code	Description	Price	Price
	Maintenance Rates		
MAINT-NA	North America Maintenance	18%	18%
MAINT-NAX3	North America Maintenance – 3 years in advance	45%	45%
MAINT-NA24X7	North America 24X7	24%	24%
MAINT-NA24X7X3	North America 24X7 – 3 years in advance	60%	60%

Notes:

INFRASTRUCTURE	<p><i>[1] HA/DR items are required also when using Virtualization solutions for stand-by instance (e.g. Vmotion)</i></p> <p><i>[2] A CPM Site License allows unlimited CPM instances within a single Vault instance (including related HA and DR Vaults)</i></p> <p><i>[3] AIM, OPM and PSM line-items are the same across Server and Enterprise Packages.</i></p> <p><i>[4] Need at least 30 user licenses and 500 passwords in Server Package for upgrading to Enterprise Package</i></p>
AIM	<p><i>[1] Application Server Credential Providers (ASCP) include one basic Provider license for using on the OS running the Application Server</i></p> <p><i>[2] ISVAIM integrations are priced per the number of Servers, Appliances or Engines making SDK calls to the Vault (e.g. customer with 5 Vulnerability Management appliances would need 5 ISVAIM licenses)</i></p>
PSM	<p><i>[1] Choose either "per-target" or "concurrent" licensing schemes. New or existing customer licenses cannot mix "per-target" and "concurrent" schemes. Contact Cyber-Ark for any questions or when needing to convert previous PSM license schemes</i></p> <p><i>[2] Target Servers for PSM for Servers include Unix/Linux, Windows, iSeries (AS400), zSeries (MF), network devices and web-applications</i></p> <p><i>[3] Target database instances for PSM for Databases include Oracle RDBMS and Microsoft SqlServer. Licensing is per database instance (passive/stand-by nodes do not require license)</i></p> <p><i>[4] Target Servers for PSM for Virtualization include hypervisors (e.g. ESX and ESXi) and management consoles (e.g. vCenter)</i></p> <p><i>[5] "PSM Only" packages do not include EPV functionality and should be quoted using Infra and PSM line items only. EPV, AIM or OPM line items are not allowed in PSM-only quotes. Existing PSM-only customers who wish to upgrade to EPV should purchase matching EPV user-license for all users defined in the system (including "PSM only" users).</i></p>
SERVICES	<p><i>[1] No discount is allowed on any of the Maintenance and Professional Services items</i></p> <p><i>[2] The annual maintenance fee for the first and subsequent years will be X% of the actual Total Product Price, where X is as stated in the relevant pricing group.</i></p> <p><i>[3] The first year maintenance is NOT included in the Product Price, and therefore should be added as a separate line item to every price proposal.</i></p>